Our ancient texts have become the focus of in-depth research by western scientists to know the connection between the human body and the human mind.

Software for the brain!

Z[illegible] of Neuro Linguistic Programming with a touch [illegible] of spirituality. The origins of [illegible] can be traced back to the [illegible] — one of India's ancient [illegible] Taking advantage of the [illegible] science made in the fields of [illegible] technology, automated [illegible] and digital cameras [illegible] have become the [illegible] of in-depth research by western scientists. PNL (Psycho Neuro Linguistic), which is one of the most recent discoveries in the field of psychotherapy and [illegible], has been dubbed [illegible] as Ghanaian [illegible].

Similarly, DENLP has been [illegible] to our Vedic-Ayur traditions and several Indic philosophies which stress the mind-body connection. Our Western scientists have done a great deal of manufacturing and strange terms into "scientific" like DENLP, PNL and TMR (Transcendental Meditation Engineering).

In DENLP, Den is derived from Dhyana or meditation, Neuro is derived from nervous, which regulates behaviour. Linguistic is derived from language, which means structure and Programming is borrowed from computers, which means changing changes. Thus, DENLP creates structured behavioural changes in attitudes of individuals with whom you communicate. DENLP improves perceptual skills, analytical abilities and communication skills of teams, with a focus on body language and communicating to the unconscious.

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Jen was opened in China by Dalai Lama who came from India in the ninth century and carried and marched into Japan by the 12th century. Jen was known as Ch'an in China which was derived from Dhyana (meditation). Johrem Hare is part of the Rinpoche. Thus Jen has its roots in the Gurg which itself is the Lord's commentary on the Vedas. As Pilmbel's Tape Jaire elaborates, "The mind and body are parts of the same system." Hence the reaching changes can be brought about to human behaviour by upgrading our mental software. These changes are permanent and can be brought about by DENLP exercises lasting no more than two minutes. Just as today's pentium laptops are more powerful than the gigantic computers of the yesteryears, similarly is a few hours of DENLP therapy can view severe phobias, which conventional psychotherapists used to take months to cure, in the past. DENLP is used for healing, communication, motivation and team building. Using DENLP techniques, managers are out to discover more about their progress. Give employees in five minutes, then they could previously do in two weeks. They are going to learn how their employees will get motivated. More importantly, they will learn, how their employees motivate themselves. DENLP teaches managers to create rapport and trust with prospective employees in the matter of a few minutes. DENLP helps them build motivation by creating opportunities which arise from this atmosphere of mutual trust and understanding. Techniques like surveying and anchoring helps them programme their employee's behaviour by targeting their unconscious minds.

DENLP techniques are based on the new psychology of motivation. Every motivation proceeds as follows: Introduction, bond, trust, rapport, opportunity and motivation. "DENLP for Motivation" is an entirely new system of motivating based on trust. People trust DENLP [illegible] afterwards. "All [illegible] is engineering motivation personalised motivation [illegible] with DENLP [illegible] are generating tremendous [illegible]. DENLP helps them [illegible] how people don't trust [illegible] how much they know [illegible] they know how much you care. Trust is created when managers and their subordinates are in close physical [illegible] and spiritual rapport [illegible] the course of the motivation. Trust is created when [illegible] congruence is used to [illegible] Congruence means perceive [illegible] communicating with your [illegible] or an unconscious level.

DENLP researchers have discovered that managers have three basic methods of perceiving the world: visual, auditory and kinesthetic. A visual employee is more comfortable when you show him colourful brochures.

DENLP researchers believe that each one of us is either a Pitta, Vatsayin or Kaphas based on our preferred mental map. In India, 35 per cent of us are vatsayin, 35 per cent are kaphas, and the rest of us are kaphas.

These twins suffer from insecurity to creativity and motivation arising. You can be rewarded based on these differences. These measures can [illegible] motivation strategies of experienced corporates. DENLP techniques help managers to build trust. Once trust is built, motivation will follow. While motivating to remain, unconscious trust can be created by using visual predicates to everybody.

DENLP techniques to build "trust" include [illegible] mirror blends, ring of excellence [illegible], creative visualisation meditation, visualising, mirroring, anchoring, evoking inner metaphors, learning, partial metaphors, DEN modes of [illegible]. Thus DENLP can be used to programme your engine or get motivated faster. It is a matter of using the appropriate programming techniques to get the desired outcome. Upgrade your software to as easy as changing your thoughts. DENLP is unique tool to rewrite your personal and professional life. The "mind" is in your hands.

Murli Iyer